

インドネシア水道に係る情報収集 No. 180401E

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標題：Big companies enter into water supply business					
<p>内容：題名 大手企業が水道事業に参入 環境悪化により安全な水の供給が減少しているため、生活に必要な水道の給水を増加するための民間投資が上昇し続けている。 そのような環境下で、水道事業に参入および参入を計画している大手企業の戦略、すなわち、ビジネスを差別化し、成長を持続的に発展させる取り組みについて、最新の状況を紹介している。</p> <p>(1) Salim グループの Moya Indonesia Pte Ltd は Aetra Air Jakarta 社、Aera Air Tangerang 社 及び Aetra Air Indonesia 社 の株式を取得し、給水人口 440,000 人の Jakarta の水道施設の管理を 2023 年 2 月 1 日まで、給水人口 360,000 人の Tangerang 地域の水道施設の管理を 2034 年 10 月 2 日まで行う契約をした。</p> <p>(2) Adhi Karya Persere 社は韓国の K ウォーターとジョイントベンチャーを組む交渉を行っており、Bandar Lampung の水道施設 (2020 年 12 月運転開始) の入札に参加している。このプロジェクトは Adhi 社と Suez 社とのコンソーシアムの成果である。</p> <p>(3) その他、Adaro Energy 社は今後 5 年間に 4,000ℓ/s の給水能力を持つ目標を掲げ、2 つの BOT プロジェクト (給水量 400ℓ/s の Gresik 水道と給水量 500ℓ/s の Banjar Intan 水道) を昨年来運営している。</p>					
備考					

原文

Big companies enter into water supply business

Perusahaan besar meneguk bisnis air bersih

Kontan.co.id, 4 September 2017

Clean water is one of the vital needs of human life.

The decline in the carrying capacity of the environment due to pollution has made the supply of clean water diminishing.

That is why private investment in this sector continues to increase as water supply starts to decrease due to environmental changes.

In the latest event, through Moya Indonesia Pte Ltd, Salim Group acquired 100 percent of the shares of Acuatico Pte Ltd from Recapital Advisor.

In the announcement of the acquisition on the Singapore Stock Exchange, 23 August, 2017, Moya calls the corporate action concluded on 11 June 2017.

This means that Salim Group has become the new owner of PT Aetra Air Jakarta, PT Aetra Air Tangerang and

PT Aetra Air Indonesia, replacing Recapital, a company owned by Sandiaga Uno and Rosan P. Roeslani.

In a news report of KONTAN of 31 August 2017 edition, following the acquisition, Moya will control Aetra in its clean water supply management in Jakarta until 1 February 2023 to serve 440,000 customers.

Meanwhile, the operation in the Tangerang region serves 360,000 customers, with the contract to expire on 2 October 2034.

One of Salim Group's top executives, Franciscus Welirang, who is also Director of PT Indofood Sukses Makmur Tbk, hardly revealed anything when asked about his response regarding Salim Group's corporate action.

"I think if this is true, perhaps it is in personal capacity (Anthoni Salim) or involving an external company," he admitted to *Kontan*, Thursday (31 August).

Business differentiation

Another company that has engaged the drinking water treatment business is PT Adhi Karya Persero Tbk.

This publicly-listed company with the ADHI code in Indonesia Stock Exchange is negotiating with a South Korean investor, K-Water, to establish a joint venture.

"It will be next year that we will propose an investment tender to the Ministry of Public Works," said ADHI's Finance Director, Harris Gunawan.

Currently, ADHI is also participating in a tender for the Drinking Water Supply System (SPAM) of Bandar Lampung.

The project is the outcome of a consortium between Adhi Karya and Suez Environment. The investment value is around Rp 700 billion - Rp 800 billion.

According to the plan, the construction phase of Bandar Lampung SPAM will start next year and the SPAM is projected to start operating in December 2020.

Harris hopes that the contribution from this new business line can hoist the company's net profit.

"Currently, the contribution is 30 percent, and we expect it to increase to 50 percent," he said.

Meanwhile, PT Adaro Energy Tbk, through its subsidiary PT Adaro Tirta Mandiri, is also trying its luck in the drinking water supply business.

This business differentiation manifests one of Adaro's efforts to continue growing and to develop its business sustainably.

President Director of PT Adaro Energy Tbk, Garibaldi Thohir, has set a target that, within the next five years, the company can process drinking water as much as 4,000 litres per second.

Currently, Adaro Tirta has operated two build, operate, and transfer (BOT) projects since last year. The first one is BOT with Gresik PDAM, with a capacity of 400 litres per second.

The second one is BOT with Banjar Intan PDAM, with a capacity of 500 litres per second. "We are committed to participate in the National Strategic Projects in the field of drinking water supply throughout Indonesia to pursue the target," he said.

Not only that, Adaro Tirta, together with ADHI and Suez, have joined the consortium for the tender of Bandar Lampung SPAM project.

"There are also several projects with other PDAMs in Java, Sumatera and Kalimantan," said Garibaldi.